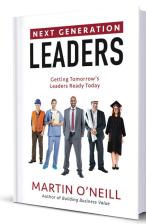
# NEXT GENERATION LEADERS



FOR NEW MANAGERS AND MANAGEMENT LEADERSHIP TEAMS

## **Developing Dynamic Leaders for Tomorrow's Exceptional Companies**

Developing the next generation of leaders is one of the primary responsibilities of an organization.



#### Staff Leadership

Participants will discover how to find, hire and develop engaged, entrepreneurial employees. They will learn the practices of leadership and uncover the tools and techniques for the building high performing teams.



#### Client Leadership

Each participant will understand the critical importance and the techniques involved in developing a trusted advisor relationship with each of your company stakeholders. They will learn to manage difficult behaviors and find more effective ways to communicate.



#### **Growing the Business**

The successful leader must also know how to serve current customers and build a sustainable business. The program enhances customer intimacy while extending and expanding the business base. Participants will learn about customer touch points and become more effective speakers.

#### **The NGL 15- Course Program**

NGL is a 15-course program, logically divided into three tracks. Each 60-to-90 minute course consists of 3-6 online lessons that contain multiple formats to keep participants engaged, along with the final review assessment.

### 1)

#### STAFF LEADERSHIP

Leading Change
Leading Teams
Building High Performing Teams
Developing a Culture of Ownership
Finding and Keeping Engaged Employees
Managing a Multi-Generation Workforce

2 CLIENT LEADERSHIP

Becoming a Trusted Advisor
Leading Stakeholders
Handling Difficult Behavior
Getting Your Point Across and Making it Stick
Communications in a Multidimensional World

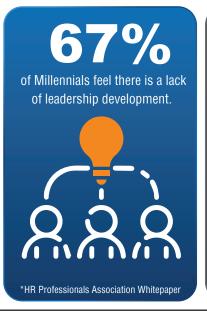
3 GROWING THE BUSINESS

Customer Touch Points Connecting-Building Relationships Extending and Expanding the Business Become an Effective Speaker

80%
of professionals say leadership is a high priority and only 41% report their organizations as leadership development ready.

\*Deloitte Global Human Capital 2019 Survey

86% of executives are not confident in their leadership pipelines.





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#### JDSM ENTERPRISES, INC. NEXT GENERATION LEADERS

#### **What You Can Expect**

#### Participants will receive a variety of course content materials

- Each course is delivered in a Learning Management System (LMS) that can be accessed via any Internet-connected device.
- Progress and participation is tracked and reported to management.
- Courses are released monthly for twelve consecutive months.
- Sponsors receive a "Monthly Cliff Notes" video of the material to be covered.
- · Participants will receive a weekly motivation leadership email.
- Participants receive the Next Generation Leaders book and workbook.

#### **Integration Learning with Work**

#### Unleash the potential of your emerging managers

- Leadership development depends just as much on practicing leadership (Doing) and changing one's mind-set (Being) as it does on learning new concepts (Knowing).
- Deepen your commitment to your next generation leaders with a program that teaches participants 15 new concepts, shifts their mind-sets and gives them the opportunity to apply that learning in a real-world practical setting.

\*The Handbook for Teaching Leadership: Knowing, Doing and Being -Harvard Business Press 2011

"The NGL Program is fantastic! It is a perfect way to foster a management mentoring program for my team. Members of my company take the class and each month we review what they learn. It is getting everyone involved thinking about how we can not only be better managers, but better leaders. It is easy to follow, reinforces concepts and uses real life examples. Overall it has completely improved the mentality of the future leaders of my company. It has been great for teaching and for team building."

-Anna W. Gavin

President, Fireline Corporation

# Get Started Today! Contact Your Local Representative.

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